

American Cold Storage  
 Frialsa Frigorificos S.A. de C.V.  
 Great Lakes Cold Storage  
 Henningsen Cold Storage Co.  
 Imperial Freezer Services, LLC  
 Merchants Terminal Corp.  
 NOCS  
 Trenton Cold Storage, Ltd.  
 U.S. Growers Cold Storage, Inc.

PRESORTED STANDARD  
 US POSTAGE  
**PAID**  
 GRAND RAPIDS, MI  
 PERMIT NO. 564

Visit our website at [www.theworldgroup.com](http://www.theworldgroup.com)  
 Outlook is published by: The World Group, C/O Murdoch Marketing, 217 East 24th Street, Suite 220, Holland, MI 49423



American Cold Storage   Frialsa Frigorificos S.A. de C.V.   Great Lakes Cold Storage   Henningsen Cold Storage Co.   Imperial Freezer Services, LLC   Merchants Terminal Corp.   NOCS   Trenton Cold Storage, Ltd.   U.S. Growers Cold Storage, Inc.

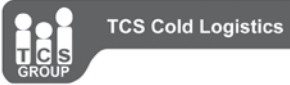
# The World Group Outlook



Your Alternative Refrigerated Logistics Network

Vol. 26 No. 2 March/April 2009

## Featured Member



**Trenton Cold Storage, Inc.**  
 1.613.394.3317  
 FAX 1.613.394.3263  
 Locations: 5 in Ontario, CA; 1 in Alberta, CA  
 Contacts: Sue Millington, [suem@trencold.com](mailto:suem@trencold.com)  
 Greg Callaghan, [gregcal@trencold.com](mailto:gregcal@trencold.com)



TCS is a full service refrigerated warehousing and distribution company ranking top 3 in Canada in terms of size, but also operates the country's largest temperature controlled freight consolidation program. Family owned and

operated, TCS boasts more than 20,000,000 cu. ft. of temperature controlled warehouse space with capacity exceeding 100,000 pallets. Inventory is managed using some of the most sophisticated software, hardware, and networking technologies available to the public warehousing industry. Over a billion pounds of freight are shipped and received every year, to and from points across Canada and the globe. Although large in scope and capability, we operate with family values of which we are particularly proud, and which make us uniquely responsive to our customer's needs, large and small.



**American Cold Storage**  
 1.214.692.0220  
 FAX 1.214.692.0234  
 Locations: 5 in Kentucky, Tennessee, Indiana and Oklahoma  
 Contact: Sam C. Bradshaw, [samcbradshaw@yahoo.com](mailto:samcbradshaw@yahoo.com)



**Great Lakes Cold Storage**  
 1.888.248.9600  
 FAX 1.440.248.4315  
 Locations: Ohio and Pennsylvania  
 Contact: Pat Gorbett, [pgorbett@glcsinc.com](mailto:pgorbett@glcsinc.com)



**NOCS**  
 1.800.STA.COLD  
 FAX 1.504.944.8539  
 Locations: 4 in Louisiana, Texas and South Carolina  
 Contact: Mark E. Blanchard, [markb@nocs.com](mailto:markb@nocs.com)



**Frialsa Frigorificos**  
 011.52.55.5290.5086  
 FAX 011.52.55.5290.5087  
 Locations: 17 in Mexico  
 Contacts: Luis Fortuño, [lfortuno@frialsa.com.mx](mailto:lfortuno@frialsa.com.mx)



**Imperial Freezer Services**  
 1.919.775.4474  
 FAX 1.919.775.4459  
 Location: North Carolina  
 Contact: Brian Davis, [brian@imperialfreezerservices.com](mailto:brian@imperialfreezerservices.com)



**Merchants Terminal Corporation**  
 1.410.342.9300  
 FAX 1.410.522.1163  
 Locations: 3 in Maryland, 1 in Delaware  
 Contact: Ernie Ferguson, [info@merchantsterminal.com](mailto:info@merchantsterminal.com)



**U.S. Growers Cold Storage, Inc.**  
 1.323.583.3163  
 FAX 1.323.583.2542  
 Locations: 8 in Los Angeles  
 Contacts: Angelo Antoci, [aantoci@usgrowers.com](mailto:aantoci@usgrowers.com)  
 Ralph Newton, [rnewton@usgrowers.com](mailto:rnewton@usgrowers.com)



**Henningsen Cold Storage Co.**  
 1.800.791.2653(COLD)  
 FAX 1.503.531.5410  
 Locations: 11 in Idaho, North Dakota, Oklahoma, Oregon, Pennsylvania and Washington  
 Contact: Tony Lucarelli, [tony.lucarelli@henningsen.com](mailto:tony.lucarelli@henningsen.com)

## Industry Involvement



*“Over the years, the International Boston Seafood Show has been one of the most beneficial trade shows for Merchants Terminal. Merchants is committed to the supply chain of the seafood industry and the show allows the opportunity to meet with our customer base and to disseminate information to the seafood community. With the opening of our new 6.1 million cubic foot Baltimore Port Distribution Center later this year, the conference will be a great opportunity to introduce this new addition to the industry.”*

**– Merchants Terminal**

*“The AFFI Con (AFFI Frozen Food Convention) is one of the better industry events for Henningsen Cold Storage. A lot of our customers attend the conference and it’s a very effective and*

*efficient means to connect up with those customers to thank them for their business and determine how we might better serve their needs in the future. It’s also a target rich environment for future clients, both domestic and international. Additionally, there are a number of association-sponsored functions during the convention that allow all attendees to benefit from the camaraderie of AFFI.*



*The annual Global Cold Chain Alliance Assembly of Committees also provides great benefit to Henningsen. This is really the “working body” of us IARW members. Key committees that convene at this conference are; Operations, Finance, Marketing & Trends, and Transportation.”*

**– Henningsen Cold Storage**

## Merchants Hires Bagley as New Director of Customer Service

BALTIMORE, MD, January 3, 2009

Ernie Ferguson, Vice President of Sales, Merchants Terminal Corporation, announced today the appointment of Kevin Bagley as Director of Customer Service.

“Kevin comes to Merchants with a strong background in customer service and process improvement. Kevin will help continue to move our customer service team forward with our goal to be a world-class logistics organization that is considered to be an essential department of our customer” said Ferguson.

Bagley brings over twenty years experience in the customer service field. He has a strong background in the retail industry and recently spent time at the port of Baltimore. For Merchants, Bagley will be responsible for managing customer service at all Merchants distribution centers.



## World Group Gala at AFFI Western Frozen Food Convention

At the American Frozen Food Institute’s annual Western Frozen Food Convention held February in Monterey, World Group Members participated in roundtable discussions, attended informative workshops and networked with other industry professionals. The World Group also hosted a gala dinner party of customers and associates. “A Taste of Monterey” included many local wines and a wonderful meal. A good time was enjoyed by all 70 guests.



**Left to Right:** Ken Dziedzic & Mike McCotter (Single Source, Inc.) & Colin Rooney (Trinity World Trading)



**Left to Right:** Sam Bradshaw (American Cold), Tari & Don Maderich (Haliburton International)



**Left to Right:** Tony Lucarelli (Henningsen), Chuck McCarthy (Imperial Freezer Services), Julie & Doug Beyers (JR Simplot Co.)



**Left to Right:** Rick & Melanie Bentley (SunOpta)



**Left to Right:** Jeff & Bryan Malensky (Oregon Berry Packing)



**Left to Right:** Will Armstrong, Dave Moore, Jim Madden (Rite Stuff Foods, Inc.)



**Left to Right:** B. McDowell (National Frozen Foods) & Kim Lamprecht (BNSF Railway)



**Left to Right:** Mike Amos (Peak Foods) & Stephanie Weaver (Frozsun)



**Left to Right:** Leonard Rinehart, Laurie & Doug Kanyer (Glacier Sales)