

Henningsen Adds Marsh to its Board of Directors, Opens Portland Consolidation Center

Chris Marsh, Chief Executive Officer of Pulse Health, the leader in helping consumers measure their health status through Exhaled Breath Condensate (EBC), has been named to the Henningsen Cold Storage Co. Board of Directors.

Mr. Marsh brings a diverse and successful management career to the board, including CEO of Unicru, Executive Vice President of E*Trade and executive positions at Card Capture Services, Superior Transportation Logistics and the Greenbrier Companies.

Henningsen is also pleased to announce the opening of its new, 5.0 million cubic foot, multi-temperature Pacific Northwest Distribution Center. Phase 1 offers 18,000 pallet positions. Full build-out will offer more than 46,000 pallet positions, with a variety of configurations and temperature ranges. For more information on this new, world class facility, contact Tony Lucarelli at 1-800-791-2653 (COLD), or e-mail: tony.lucarelli@henningsen.com.



Pacific Northwest Distribution Center



Visit our website at www.theworldgroup.com

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NOCS
Trenton Cold Storage, Ltd.
U.S. Growers Cold Storage, Inc.

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The World Group Outlook

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Your Alternative Refrigerated Logistics Network

Henningsen Cold Storage Selects LeanLogistics On-Demand TMS®

New System Will Optimize Inbound and Outbound Transportation

Henningsen Cold Storage has chosen LeanLogistics On-Demand TMS® to manage inbound and outbound transportation from their frozen and refrigerated distribution centers. Henningsen will centralize transportation management for the entire Henningsen network from the company's load control center in their Scranton, PA, distribution center. Centrally managing both inbound and outbound operations will allow Henningsen to optimize efficiencies in their transportation operations, significantly lower freight costs and better meet customer delivery expectations.

Henningsen's business has expanded rapidly as evidenced by their recent selection by the Port of Benton, WA, to manage a new freight Transload Center in Richland, Washington, and the completion of the company's new 5.0 million cu. ft. temperature-controlled distribution center in Portland, OR.

"Our transportation expertise is playing a key role in our rapid business growth," said Tony Lucarelli, Executive Vice President for Henningsen Cold Storage. "LeanLogistics was the natural choice to do business with since so many of our customers currently use the On-Demand TMS® network and are pleased with the solution."

On-Demand TMS® provides complete daily planning, execution, and settlement, along with increased visibility to pickup and drop data. Event notifications assure that customers and carriers are aware of schedules, requirements, and status. With the Business Intelligence functions built into On-Demand TMS®, Henningsen has the ability to mine shipment history, analyze carrier performance, and generate insightful reports for better decision-making and continuous improvement.



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U.S. Growers Hosts Annual World Group Conference



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The World Group held its annual business meeting in Pasadena, CA, August 20-24, 2008. Hosted by U.S. Growers Cold Storage, the meeting brings together key members of each World Group company to discuss current and future issues facing the 3PL/Cold Storage industry. During their visit, World Group members toured three of the eight U.S. Growers facilities in Los Angeles, CA; visited customers, and enjoyed after hour activities at the San Gabriel Country Club, Hollywood Bowl and Catalina Island.



Left to Right: Brian Davis (Imperial, World Group President), Ernie Ferguson (MTC)



Left to Right: Tony Lucarelli, Mark Blanchard



Left to Right: Luis Jorba (Frialsa), Bob DeRuyscher (American), Tony Lucarelli (HCS), Angelo Antoci (USG), Mark Blanchard (NOCS)



Left to Right: Angelo Antoci, Lupe Jorba, Luis Jorba; Glass Bottom Boat Tour, Catalina Island

World Group President Brian Davis (Imperial Freezer) was reelected for another term, as was Treasurer Ken Johnson (Merchants Terminal Corp). Ralph Newton (U.S. Growers) was elected Vice President/Secretary.

Merchants 'Green' Temperature Controlled Distribution Center to be Built in Baltimore



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Former GM Plant Transforming to Key Distribution Hub

Hoffberger Holdings, Inc. (HHI) announced today it has purchased land at the former Baltimore General Motors Plant site, now known as the Chesapeake Commerce Center, to build one of the most environmentally friendly perishable food distribution centers in the United States. The facility will be operated under the Merchants Terminal Corporation banner.



Harry Halpert, President of Merchants, said, "The location of the Chesapeake Commerce Center immediately adjacent to the Port of Baltimore's Seagirt Marine Terminal was almost too good to be true. We will be able to offer our customers a location with comprehensive multi-modal transportation access through the east coast's most inland port."

The new facility will exceed 12 million cubic feet and offer approximately 32,000 racked pallet positions. ARCO Design/Build of Atlanta has been contracted to design and construct Phase I of the facility, offering 6.1 million cu. ft. of temperature-controlled space complete with 16,300 specialized rack positions. Its location is enhanced by two entrances to I-95 and adjacent rail service. Halpert added, "These attributes will allow Merchants and our transportation affiliate, MLogistics™, to effectively integrate international and domestic services and timely serve markets – both United States and abroad."

Utilizing state-of-the-art green technology and construction materials, this facility will be one of the most environmentally friendly distribution centers in the country. A centrally controlled refrigeration system, extra insulation and a white roof to reflect solar energy, that is specially strengthened to accommodate solar panels, will reduce dependence on electricity. Merchants will monitor and manage peak electrical use hours on the power grid when electricity is typically

augmented by carbon based fuels by lowering electrical consumption to modest levels allowing for high demand only when cleaner fuel sourcing is available.

Merchants will use RedPrairie RF based Warehouse Management System for efficient placement and retrieval of customer inventories to and from the expressly designed racking system. Merchants' customers will continue to use Merchants' best in class web visibility solution, MVision™, for immediate visibility of inventory related information.

The Chesapeake Commerce Center master build out plan already has two distribution centers totaling 460,000 sq. ft., with an additional 149 acres to develop.

Merchants' Vice President F. Brooks Royster III will manage the construction of the new facility and international sales. Said Royster, "The strategic position within the Chesapeake Commerce Center will allow us to expand our international service offering. Our customers will reap the benefits of max container loading and expedited container turn times to one of the largest and most productive intermodal terminals in the region. This is an exciting time to be a part of the port community in Baltimore."

For additional information, contact Ernie Ferguson, Vice President of Sales, at (540) 992-2136, or e-mail: info@merchantsterminal.com.



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