

Frialsa Continues Expansion Efforts



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Frialsa is currently under construction for a Cold Storage warehouse in Nuevo Laredo, Mexico, a border city in the Laredo Texas area. This warehouse will have cooler and freezer space for a total of 11,000 pallet positions, 2 blast freezers and refrigerated dock.



In Culiacan on the Pacific Coast, Frialsa is expanding its existing warehouse to include another blast freezer. The company recently opened its rail cross-docking expansion, adding 4,000 pallet positions and a new blast freezer. In a new agreement, the Aguascalientes warehouse will service Wal-Mart distribution needs for north central Mexico.



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 Merchants Terminal Corp.
 NOCS
 Trenton Cold Storage, Ltd.
 U.S. Growers Cold Storage, Inc.

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Your Alternative Refrigerated Logistics Network

Henningsen To Build New Cold Storage Warehouse



(Portland, Oregon) October 18, 2007... Henningsen Cold Storage Co. announces plans to construct a new 5.3 million cubic foot temperature controlled Logistics Center to support the growing demand of customers in the greater Portland metropolitan marketplace. Construction will begin immediately with completion in the summer of 2008.

The facility will be located in the Portland suburb of Gresham, less than one mile from Henningsen's existing Portland operation at Exit 13, off Interstate 84. Phase 1 will offer at least 16,000 pallet positions, with a variety of configurations and temperature ranges. The eventual build out of the facility will be nearly 12.0 million cubic feet.

The facility is designed specifically for high-volume throughput, with a flexible racking design and layout enabling Henningsen

to meet a variety of customer requirements including case-pick consolidation and cross docking of temperature-controlled food products. Henningsen Transportation services will augment the operation by offering local, regional and nationwide transportation services to manufacturers, retail and food service distributors, and international customers utilizing the new facility.

Executive Vice President Tony Lucarelli said; "This is the first new logistics center Henningsen has opened since 1999 and it will be a new generation facility with maximum flexibility and utilization to meet our ever growing and diversifying customer base."

Henningsen Cold Storage Co., based in Hillsboro, Oregon, is an 84-year-old diversified company with full service, temperature-controlled logistics centers, in Oregon, Washington, Idaho, North Dakota, Oklahoma and Pennsylvania. For more information contact, Bill Daniel at 1-800-791-2653 (COLD), or visit us at www.henningsen.com.

NOCS Expands Houston; Plans New Facility in New Orleans



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NOCS is expanding its existing Houston [LaPorte, TX] freezer with a 62,000 sq. ft. addition, increasing their blast freezing capacity by 16 truckloads per 24 hour period, thereby doubling the total blast capacity for that facility to nearly 1.3 million pounds [32 truckloads] within 24 hours. The facility serves trucks, containers and rail cars, as well as break bulk vessels at the Port of Houston.

Primus Builders, Inc. of Woodstock, GA, is the general contractor. Projected completion date is October 2008.

NOCS has also announced a building project in New Orleans in a cooperative effort with the State of Louisiana and the Port of New Orleans, for a 120,000 sq. ft. dockside freezer complex on the Mississippi River at the Governor Nichols Wharf at the foot of the French Quarter, with the

capacity to receive and blast 30 truckloads of poultry in a 24 hour period. This new and separate facility will increase the blast capacity in New Orleans by 1.2 million pounds per day. The facility will offer break bulk loading, dockside, with the berthing capacity to load two vessels simultaneously, with additional receiving and shipping via truck, container and rail.

NOCS currently operates two other blast freezing facilities in New Orleans, with a capacity to blast 30 truckloads of product at the Jourdan Road Terminal warehouse, and another 16 truckloads of product per day at the Alvar Street warehouse. The new facility will enable the company to blast more than 3 million pounds of poultry in a 24 hour period in New Orleans. Completion of the dockside facility on the River is planned for mid 2009.

American Announces New Staff, Promotions



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American Cold Storage welcomes **Teresa M. Weber** to our professional team as Controller. Teresa earned her Bachelor's Degree from McKendree College in Louisville, KY. She has 21 years of accounting experience with an emphasis in the development and construction industry. We are confident Teresa will be adding a third emphasis to her expertise — third party logistics.

Glenda Georges has joined the company's Boonville, Indiana, office management group. We now have someone supporting John Simpson's team in their fine efforts to assist our customers.



Christy Ward has been promoted to the position of Office Manager over the Humboldt and Jackson, TN, facilities. Christy joined ACS in December of 2002 as a Customer Service Representative. During her past five years Christy has done an outstanding job in supporting our customers as well as Charles Cheatham and his team.



American continues to strengthen the company's customer support and operations staff.

Henningsen Announces Two Staff Additions



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Roy Brown has been appointed General Manager at the Henningsen Portland, Oregon Logistics Center. Roy will be responsible for all areas of the operation including building long term relationships with our customers. He brings over 30 years of frozen logistics and distribution experience to his new position, having served at Americold. Chris Henningsen, Vice President of Warehouse Operations said, "We are excited to have Roy join this dynamic team and our customers will enjoy having an experienced and dedicated General Manager leading the operation."



We are also pleased to announce that **Brady Lanter** has joined our Corporate Information Technology team. Brady will handle system administration including EDI, PC support and web services. He brings over 10 years of information technology experience to the team. His most recent position was with King Par Corporation of Flushing, MI as EDI Analyst/NIS Support.



What Are The Significant Issues Facing the PRW?

Great Lakes Cold Storage

Security: Since 9/11, protection of the food chain has been at the forefront of everyone's minds. Most customers now require seals on all loads, posing problems for many warehouses because customers want to implement a 'shipper load and count' policy that places all responsibility for the load on the shipping warehouse. Many receiving warehouses allow the driver to break the seal or don't even check the seal when the load arrives. For this reason most warehouses refuse the 'shipper load and count' policy.

NOCS

Electric Power Costs. With the increasing cost of electric power in this nation, and by virtue of their commitment to the poultry industry of locating in port cities in the West, and Central Gulf of Mexico, and the South Atlantic for

export to their customers' world markets, NOCS realizes a horrendous amount of electric power costs to operate and maintain the Super Cell blast freezing facilities and freezer storage warehouses they have in place.

American Cold Storage

Technology. Whether it's SAP, EDI, RFID, RF Scanning, our customers want us to be current with today's technology. They believe that technology upgrade is a service to be added without any fee attached. Sam Bradshaw, CEO, can be quoted, "This past year we have added RF Scanning in Tulsa, OK, and EDI software to American Cold Storage, NA, L. P., to date, we have not charged a customer with this new technology upgrade." What is your position on technology upgrade?



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