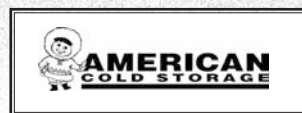


World Group History: From Here To There

ACS Approaches 25 Years

American Cold Storage was formed in 1981 with the acquisition of Louisville Freezer in Louisville, KY. In 1987, ACS expanded the facility to 5.1 MM cu. ft. In 1991, American Cold Storage expanded its operation into Tennessee by acquiring Beare Cold Storage, which included warehouses in both Jackson and Humboldt. In 1996, the company constructed a new warehouse in Boonville, IN bringing the total warehouse space to 12.8 MM cu. ft. In 2004 ACS acquired full ownership of Tulsa Cold Storage, Tulsa, OK, which had been managed as a joint partnership since 2000.



ACS has many years experience handling case pick distribution for major frozen food corporations. Additionally ACS gained a great deal of expertise in the area of direct store delivery (DSD) by servicing the needs of three large nationally recognized retail chains.

The foundation of the business continues to be dedication to the meat industry. ACS handles, stores, and distributes poultry, pork and beef products both nationally and internationally for the key industry leaders within the meat industry.

Imperial Receives Russian Export Approval

On August 15, 2005 Imperial Freezer Services was inspected and approved for the export of pork to Russia. The plant was visited by a Russian Veterinarian and a member of the USDA FSIS. This was the third or fourth time our facility has been inspected for either pork or poultry. The Russians seem to come around every few years for reinspection. They look for good warehousing practices and good clean facilities.

Kjaeroe/Matthews Claim 2nd Annual Hambone Open



The Danish Crown USA team of Stig Kjaeroe and Frank Matthews, revenged last years' loss to Merchants Terminal by defeating Ernie Ferguson and Ken Johnson at Bulle Rock Golf Club in Havre de Grace, Maryland, last month. Matthews said, "Those two sure looked like they were playing customer golf or either they just aren't very good." The 2006 match will move to a course in New Jersey.

Pictured left to Right: Ernie Ferguson, VP Sales, Merchants Terminal, presenting the Hambone Open trophy to; Frank Matthews, VP Logistics, Danish Crown USA; Stig Kjaeroe, President, Danish Crown USA

"We're OK."

NOCS A Mainstay Since 1886, New Orleans Cold Storage Down, But Not Out



NOCS opened the new 160,000 sq. ft. dockside facility at the Jourdan Road Terminal in 2004. It was the first refrigerated dockside facility in the Port of New Orleans and also housed the company's headquarters.

At press time, World Group member, NOCS, was in the initial phases of recovery from Hurricane Katrina, while Hurricane Rita was bearing down on the Texas coastline. The company's three New Orleans warehouses and corporate offices were intact, but flooded. The exact extent of the damage and the expected date for resumption of service from the Port of New Orleans had yet to be determined. Thankfully, all 80 NOCS employees survived and were being offered jobs in Charleston, SC and LaPorte, TX, where NOCS has two additional warehouse facilities.

The staff at NOCS expresses their gratitude to all those who have shown their support as they begin the difficult task of rebuilding their New Orleans operations. Mark Blanchard, Executive Vice President of NOCS, best described the posture of their company by saying, "We've been in business for over 118 years and we aren't going anywhere. We'll be back, as soon as possible...stronger and better than ever before."

Prior to Katrina, NOCS took additional precautions to back up and remove all electronic data. Company offices and computer systems were being established in LaPorte, with temporary support offices in Baton Rouge. However, with Hurricane Rita gaining strength in the Gulf, NOCS employees were forced to begin evacuation from the LaPorte facility; the location of the temporary headquarters was yet to be determined.



"We've been in business for over 118 years and we aren't going anywhere. We'll be back, as soon as possible...stronger and better than ever before."



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The Extra Mile... is now The Final Mile

As service businesses, top-flight public refrigerated warehouses have always recognized the importance of going the extra mile for their clients. Prompt, professional customer service, together with high quality warehousing, separated the leaders from the also-rans. Today, with PRW's being asked to handle more of the logistics process, the extra mile is now often the final mile: transportation has become the service differentiator for many World Group members.

MTC, Going The Final Mile

For many years, Merchants Terminal dabbled in transportation services for their customers in an effort to expand their service offering. In the fall of 2004, Merchants, along with their partner The Arthur Wells Group, formed an affiliate company, MLogistics®, to provide LTL consolidation services going the final mile for their customers.

Situated near the Port of Baltimore with three distribution centers adjacent to I-95 in Maryland, Merchants has access to a major international gateway with strategic locations that can service the entire east coast effectively by truck. MLogistics® currently offers weekly scheduled deliveries with guaranteed freight rates to 27 states. Additionally, MLogistics® provides inbound full truckload freight management for many of their customers.



According to Merchants' VP of Sales Ernie Ferguson, customers reap the benefits of one point of contact. "With the increasing demands on our customers to meet their customers' expectations, we can take a little bit of the pressure off by handling the transportation through our affiliate MLogistics®, and offering them one point of contact for both warehousing and transportation. We have been able to do this successfully and provide the service at a reasonable price. We really do want to be our customers' logistics department," said Ferguson.

U.S. Growers, Continuous Improvement

For several years, U.S. Growers Cold Storage has offered to their customers LTL and full truckload service to various locations throughout the Western United States. By being the single source for their storage and logistics needs, customers are able to spend less time making delivery appointments and calling carriers.

U.S. Growers is always developing and researching new ideas that will better serve customers. In the area of transportation, the company is currently looking into ways to increase the amount of service lanes offered, as well as developing ways to offer consolidation services. Stay tuned...



HCS, The Extra Mile and The Longest Mile

Henningsen Cold Storage Co. through its transportation management division, Henningsen Transportation Services, handles customers' product the final mile, or the long mile across the US. HCS can provide consolidated shipping for the final mile in Portland, Oregon; Seattle, Washington; and Scranton, Pennsylvania through a wide range of local and regional carriers. The Scranton warehouse offers local and regional delivery service through our exclusive DTS or Direct To Store program. By storing with Henningsen at key distribution centers, customers can enjoy a transportation cost savings by consolidating product by sharing loads with other manufacturers to the same DC's.

Known for going the extra mile for its customers, HCS offers 24-hour schedules, standing receiving appointments, responsive service and a "Make It Happen" motto backed by all 200+ associates. HCS management team has the experience needed to help customers run their business and get their product to market fast and efficiently. Henningsen can be the overflow warehouse during the busy season, the full service warehouse to handle all distribution needs, or an outsourced receiving dock with local and regional delivery.

World Group History: From Here To There

Great Lakes Cold Storage

The New Kid On The Block

Probably considered to be an infant in the cold storage family run businesses, Pat Gorbett heads three public warehouses, two in Ohio and one in Pennsylvania.



Pat had previously worked for and enjoyed his job at Sherwood Food Distributors. He started on the dock in 1974, and in 1989 became the Director of Operations for this large food distributor. He learned the meat and distribution industry literally from the ground up. Bob Franklin, who owned Gateway Cold Storage in Cleveland, Ohio, would continually try to entice Pat to come to work for him. Pat told Franklin that he would not leave Sherwood Foods unless he had a proprietor opportunity. That opportunity came on April 1, 1997. Bob Franklin agreed to stay on, as a consultant for Pat for six months and the rest is history. Pat embarked on his new career as president and CEO not only not knowing the cold storage business but business in general. He credits his good friend and accountant, later to become CFO, Dan Palus, for a crash course in business education and Bob Franklin and Don LaBrayere with his becoming very familiar with cold storage operations. Pat convinced his brother Kevin, who was employed at Orlando Bakery at the time, to take the risk along with him. He learned quickly and ran the operations at a nearby satellite building. Mary Lee, Pat's wife, came to help in the office on a part-time basis and proved to be invaluable.

The second facility, Great Lakes Cold Storage, previously known as National Terminals, came under ownership of Pat Gorbett on April 1 of 1999. It had formerly been a dedicated facility for Nestle (Stouffer's). Kevin moved to the Solon facility and is now the Director of Operations over all three facilities, while also increasing his involvement with industry organizations. Mary Lee also moved to Solon, where she is office manager. Her nickname, the "Queenbee" was affectionately given to her by the warehouse personnel.



The Cranberry, Pennsylvania facility opened as Great Lakes Cold Storage on January 10, 2004; the company launched to the Great Lakes Cold Logistics operation, adding logistics service for cold storage customers.

Pat remains hands-on to his businesses and is quick to point out that he runs a facility where "you can always talk to the owner". Pat and Mary Lee, along with their two children, Coreen and Tommy, reside in Independence, Ohio. Kevin, his wife Chris and their two children, Samantha and Ryan, live in Broadview Heights, Ohio — always only just a short drive away from the warehouses to service our customers.